

LABORERS' INTERNATIONAL UNION
OF NORTH AMERICA



WORKING TO YOUR ADVANTAGE

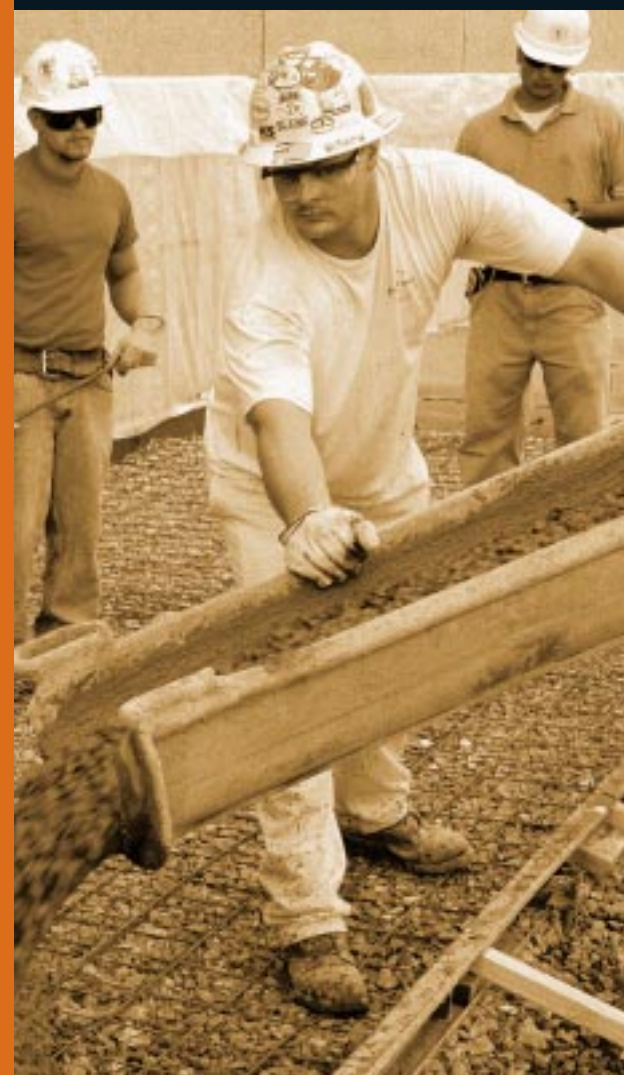


THE LABORERS' INTERNATIONAL
UNION OF NORTH AMERICA (LIUNA)

LABORERS AREN'T JUST HANDS.

LIUNA members are experienced construction professionals with a variety of skills.

Laborers build everything from skyscrapers to tunnels. Laborers make buildings safe by removing hazardous materials like asbestos and lead. They pour and finish concrete, lay pipe, erect scaffold, set curbs and build forms. Laborers serve the public in hospitals and government through out the United States and Canada.



If you thought you knew union labor before, we invite you to get to know us better. Hear what some of the contractors we've worked with have to say:

"Please accept our thanks and appreciation for the excellent and consistent support, quantity and quality, to the Knight/Jacobs Joint Venture and the Spallation Neutron Source Project (SNS) since the start of construction in December 1999. In particular, your commitment to our safety program coupled with our alcohol and drug free workplace is very much appreciated and contributed greatly toward the completion of 3 million work hours without a lost workday accident. The cooperative spirit of **Local 818** is quite commendable."

Richard A. Davis, SNS AE/CM Project Manager
Knight/Jacobs Joint Venture

"Having supervised union projects for 19 years, there is no doubt that the **Laborers' Local Union #818** members provide superior quality and productivity."

Danny Brannon
Sr. Supt. Blaine Construction Corporation

"We at Severson Environmental Services Inc. pride ourselves on high quality workmanship, skilled and trained as well as safety orientated personnel which allows us to deliver best value for the money. Using **Laborers' Local Union 818** enables us to provide quality service on all points to our clients."

Johnny Narramore
Severson Environmental Services



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OF NORTH AMERICA

10412 Lexington Drive • Knoxville, TN 37932
(865) 966-2009

**HIGHLY SKILLED
COST EFFECTIVE
RELIABLE**

**USING UNION LABOR MAKES
GOOD BUSINESS SENSE**

In East Tennessee we have a name for a workforce that is highly skilled, professionally trained, accountable, competitively priced and, most importantly, highly productive.

That name is...LIUNA Local 818!

**DON'T GET WHAT YOU PAID FOR...
GET MORE!**

When you hire workers from LIUNA Local 818 you get quality you can count on...and so much more.

Statistics show that most contractors actually save money using a LIUNA workforce.

**BETTER TRAINED WORKERS DELIVER
BETTER WORK!**

Training is the lifeblood of our organization - and a key difference that sets our workers apart.

LIUNA Local 818 provides thorough training and apprenticeship programs for new Laborers. Our members take advantage of ongoing training and skill-building programs available to them exclusively through our Union.

Like no one else, we offer mobile worksite training to

contractors which even includes their existing workforce. It's going that extra mile that sets LIUNA apart from other workforce suppliers.

We go that extra mile because we know that better training means superior job performance, better safety consciousness, fewer injuries and less lost work time. All of which contribute to better bottom lines for our partnering contractors.



**YOU'RE COVERED FOR HEALTHCARE
AND PENSION BENEFITS.**

LIUNA Local 818 members receive healthcare coverage and pension contributions as part of the cost of their employment. For our partners, that translates into reduced costs for workers' compensation, less turnover and increased worker loyalty.

YOU'RE THE BOSS!

What does hiring union Laborers mean?

It means that your goals are our goals and that we will supply you with what you need to get the job done.

You dictate how many people you need and the length of time you'll need them.

You have the flexibility to pick and choose the composition of the workforce, drawing on any particular sets of skills you require.

Most importantly, because our contracts contain no-strike clauses, you can count on our people to always be on the job!

A TURNKEY SOLUTION

LIUNA can be your source for a multi-skilled workforce. We can arrange to meet your needs for skilled workers in a variety of specialties enabling you to enjoy the simplicity of a single source manpower solution.

**SERVING THE COMMUNITY FOR MORE
THAN 65 YEARS!**

LIUNA Local 818 has worked in the area since 1937, having had a hand (actually, thousands of hands) in projects ranging from commercial construction in and around the greater Knoxville area to hazardous material abatement at Oak Ridge.

Along with playing a part in the development of this area, we have established a track record for quality, cooperation, reliability and for contributing to the bottom lines of contractors we serve.

We also work to be a strong community partner- teaming with local elected officials to address issues that affect the construction industry in East Tennessee, making investments within the community where we live and work and by helping to build a strong economy in ways that benefit us all.

LIUNA LOCAL 818 PROJECTS

Research Support Facility

Knoxville Place Student Housing & Garage

Oak Ridge TN Spallation Neutron Source Facility

Melton Hydrologic Isolation Project

Melton Valley Decommission & Dismantle



**IMPROVE YOUR BOTTOM LINE WITH
ONE PHONE CALL**

LIUNA Local 818 is eager to work with you and to demonstrate, as we have for a host of other area clients, how using union labor can provide you with a cost effective and user friendly solution to your workforce needs.

PLEASE CALL US AT (865) 966-2009 to put East Tennessee's most effective labor force to work for you.

LIUNA Local 818...Putting you first!

Rodney Morgan
Business Manager
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(865) 966-2009