

# LABORERS

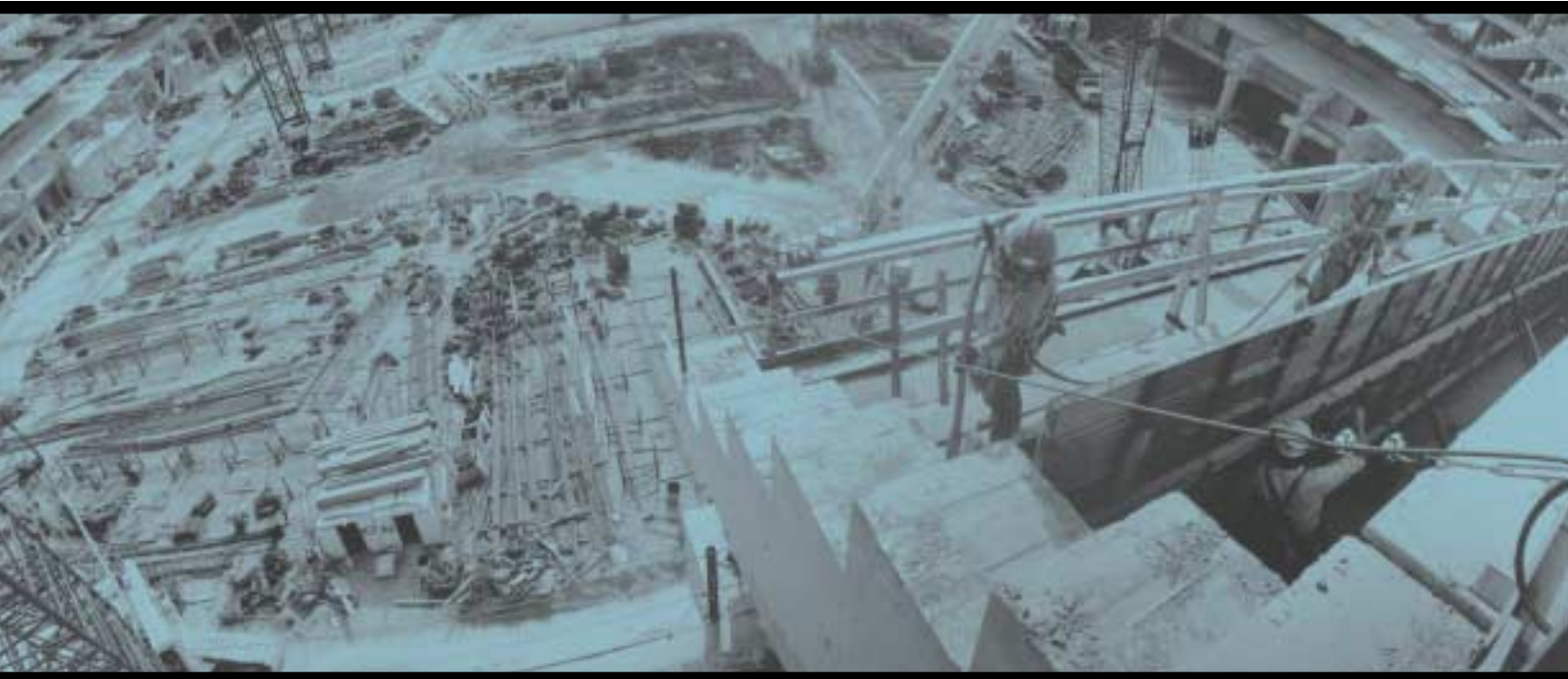


Need a high quality, well-trained, safe workforce? Call the Laborers. That's just the beginning of what we provide. We help employers win projects, jobs, and market share. We respond to their workforce needs with state-of-the-art training and apprenticeship programs. And we help them stay competitive with award-winning safety programs that reduce accidents, lower costs, and save lives. Today, labor and management must work together to compete and win. Work with us and put labor- management cooperation to work for you.

*– Terence M. O'Sullivan, General President*

# PARTNERING WITH THE LABORERS' INTERNATIONAL UNION OF NORTH AMERICA (LIUNA)

The Key to Successful Competition



Who will make the most of the opportunities and challenges that lie ahead?

Those with the **vision** to see what lies ahead, the **flexibility** to respond rapidly, and the **agility** to position themselves in front of market trends— the Laborers' International Union of North America (LIUNA) and its signatory contractors.

Anyone can *talk* labor-management cooperation; LIUNA makes it *real* with *real* programs that build a *real* foundation for *real* success.

UNIONS AREN'T WHAT THEY USED TO BE

# BUSINESS GROWTH



## MARKET DEVELOPMENT AND ACCESS

**Strong employers and strong unions** create good jobs and build better lives. To help employers compete and grow, LIUNA has partnered with its signatory contractors to create an entire organization devoted to advancing common market-related issues, expanding market share, and representing labor and management's joint legislative and regulatory interests.

The Laborers-Employers Cooperation and Education Trust (LECET) provides a wide range of market-related services designed to help LIUNA employers grow and prosper.

**Project Tracking and Alerts** notify Laborers and contractors of upcoming project and job opportunities.

**Marketing and Communications Programs** promote Laborers *and their employers* to top industry decision makers in trade publications, at trade shows, and in one-on-one meetings.

**State-of-the-Art Computerized Research** provides Laborers and their employers the vital corporate intelligence and project information that helps win work.

**Labor-Management Representation** before Congress and regulatory agencies helps to shape the debates and decisions that affect our industry.

**Market Analysis** helps Laborers and their employers identify and prepare for the opportunities that lie ahead.

**Twenty-Eight Regional, State, and Local LECETs** bring Laborers' Local Unions and their signatory contractors together to increase market share and advance industry interests in communities across the United States and Canada.

Contractors who work with LIUNA get well-trained, highly skilled Laborers *plus an organization devoted to helping them grow.*



*The Laborers-Employers Cooperation and Education Trust (LECET) is a partnership between the Laborers' International Union of North America and its signatory contractors to secure projects and jobs, increase market share, and advance shared market-related interests.*

# WORKFORCE DEVELOPMENT

## TRAINING AND APPRENTICESHIP TO PROVIDE SKILLED LABOR

**Well-trained labor** is the backbone of construction. Long a supplier of the best construction labor, LIUNA is committed to training and apprenticeship that keep pace with the industry. LIUNA and the Associated General Contractors of America (AGC) have built one of the most diverse and comprehensive networks of education and training funds in the entire construction industry.

The Laborers-AGC Education and Training Fund provides cutting-edge training and apprenticeship programs that help Laborers and their employers stay current, competitive, and safe.

**68,000 Laborers Log 1.3 Million Training Hours in 7,000 Courses Annually** to prepare themselves and their employers for the work that lies ahead.

**More than \$40 Million Spent on Training Every Year** demonstrates a serious commitment to the future of our industry and its workforce.

**75-Plus Training Centers Throughout North America** ensure easy accessibility to the training that Laborers and contractors need.

**4 Mobile Training Units** provide unparalleled flexibility and the ability to tailor training to project needs.

**More than 350 Professional Instructors** ensure quality and reliability.



**Classroom and Hands-On Training in Hundreds of Different Construction Skills** prepare Laborers and their contractors to succeed throughout the entire industry.

**Up-to-Date Safety Training** helps Laborers prevent accidents and respond well in emergencies.

**Specialty Skills Training** gives Laborers and employers a competitive edge in the latest high-tech, high-risk, and high-cost markets.

**Professional Development Programs** help training fund administrators and instructors stay on the cutting edge of adult education, ready to serve Laborers and their employers.

Contractors who work with LIUNA get well-trained, highly skilled Laborers *plus an organization devoted to providing such a workforce well into the future.*



*The Laborers-AGC Education and Training Fund is a partnership between the Laborers' International Union of North America (LIUNA) and the Associated General Contractors of America (AGC) to provide training and apprenticeship programs that develop Laborers' skills, enhance contractors' competitiveness, and build the workforce the construction industry needs.*

# SAFETY AND HEALTH

## PROGRAMS THAT SAVE TIME, MONEY AND LIVES

**Safe workers and safe work sites** increase productivity, reduce costs, and save lives. LIUNA makes this easy and affordable by working with its signatory contractors on a wide range of health and safety issues.

The Laborers' Health and Safety Fund of North America (LHSFNA), offers an array of services designed to enhance contractor competitiveness and protect the health and safety of Laborers and their families.

**Customized Site Safety Plans and Safety Training and Information** reduce accidents, injuries, and workers' compensation costs.

**On-Site Safety Assistance** helps contractors solve difficult safety problems.

**Health and Wellness Programs** maintain a healthy and productive workforce.

**Innovative Research** helps prevent occupational illnesses and injuries.

**Expert Safety and Regulatory Advice** by phone, fax, or e-mail eases contractor compliance.

**Benefit Design Assistance and Prescription Drug Plans** help Laborers' Health and Welfare Funds provide excellent benefits at reasonable rates.

Contractors who work with LIUNA get well-trained, highly skilled Laborers *plus programs and services that make them safer and more competitive.*



*The Laborers' Health and Safety Fund of North America is a partnership between the Laborers' International Union of North America (LIUNA) and its signatory contractors to improve and extend the lives of Laborers and their families, reduce costs for employers, and address vital health and safety issues.*



The Laborers' International Union of North America, AFL-CIO, CLC